

Webster & Bennett Limited

MACHINE TOOL MANUFACTURERS IN COVENTRY FOR MORE THAN 100 YEARS

DUTTON ROAD, COVENTRY ENGLAND CV2 2LE Phone (0203) 603360 Fax 602905

NEWS BULLETIN

June 1994



The Assembly Area for New and Remanufactured machines

WEBSTER & BENNETT build the NEW T1200 and T1800 FLEXIDRIVE range of Vertical Turning, Milling and Boring machines.

WEBSTER & BENNETT rebuild and remanufacture Webster & Bennett machines and CNC retrofit where applicable.

WEBSTER & BENNETT provide the best product to suit your budget.

NEWS FLASH

Webster & Bennett are delighted to announce the sale of the first of the new T1200 Flexidrive models to a major International group - users of Webster & Bennett Vertical Turning Lathes for many years.

WEBSTER & BENNETT SALES SUCCESS

Since the acquisition of Webster & Bennett by the S.A. Muller Machine Group of Bienne, Switzerland, substantial sales success has been achieved in the U.K., FRANCE, SWITZERLAND, IRELAND, SCOTLAND, AUSTRALIA and U.S.A. and has encouraged the investment in the new T1200 and T1800 CNC Flexidrive range.

CONVENTIONAL MACHINES - still sold worldwide

Reconditioned, fully guaranteed Webster & Bennett machines have recently been ordered for Aero Engine work by world famous companies from opposite sides of the world. Such machines are regularly available from our stocks.



WEBSTER & BENNETT SALES REPRESENTATIVE IN SOUTH AFRICA

We are pleased to announce the appointment of Michael Shepherd as Sales Representative in Africa for Webster & Bennett Limited and Muller-Exeter.

Age 40, married with a young son, he moved from the U.K. to South Africa in 1992. Although his business experience has been in banking and property he is very enthusiastic about his new position having an understanding, now, of the importance of the manufacturing industry to a country's wealth - creation capability. *See page 8 for details.*

SHOULD YOU BE USING A WEBSTER & BENNETT VERTICAL TURNING & BORING MACHINE ?

The conventional Vertical Borer has, since the start of the century, been a standard requirement for general engineering workshops. The long life qualities of the machine means that many are still in regular use having already passed their 50th BIRTHDAY. This together with the introduction of Numerical Control, reduced the annual market for conventional machines.

Prior to 1965 Webster & Bennett had sold around 150 machines annually. Since 1965 sales have concentrated in a number of industries. Some of these are shown below and indicate the considerable number of multiple machine installations made by Webster & Bennett since that date.

Aero Engine Manufacturing & Servicing Industry

Rolls Royce (167)
GEC Whetstone (4)
Delta Airlines, USA (5)
Airmotive, Ireland (3)
Iberia, Spain (2)
United, USA (3)
Israel (9)
Tinker USA Airforce (7)
Pratt & Whitney, USA (1)
Doncaster Blaenavon (12)
Iran Aircraft (3)
British Airways (6)
Sabena, Belgium (1)
CUK (5)
J S Chinn (15)
Smiths (Harlow) (10)
Caledonian Airmotive (5)
Harker & Sons (11)

Oil Industry

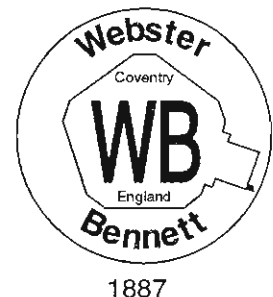
Weir Pumps (12)
Gulf & Western USA (5)
Lawrence Pumps, USA (3)
Venezuela (4)
Labour Pumps, USA (2)
Johnson Pumps, USA (2)
Hacker Pyramid, USA (1)
Barton Valve, USA (3)
Nagle Pumps, USA (1)
CMI, USA (5)
Worthington Pumps, USA (1)
McEvoy, USA (3)
Cameron Iron (5)
Arabian Gulf (1)
National Iranian (3)
Bahrain (1)
Hughes Tool (2)
Jawaby Oil, Libya (1)
Burmah Oil (2)

Railway Industry Manufacture & Remachining Worn Wheels

British Rail (33)
Australia (9)
Indian (64)
South Africa (27)
New Zealand (2)
Sudan (6)
Norwegian (1)
Malaysian (4)
Ghana (1)
Indonesian (2)
Tanzanian (2)
Cameroon (1)
Uganda (1)
Sri Lankan (2)
Hong Kong (1)
Iraq (4)
Nigeria (5)
France SNCF (3)
General Engineering
British Leyland (53)
ROF (19)
MOD (27)
Glacier Metal (9)
Sulzer Bros (7)
J R Bramah (8)
GKN (23)
British Steel (37)
ABEX Corporation, USA (7)
Fireston, USA (7)
San Yun Iron, Taiwan (7)
Cummins Engine (11)
De Beers, Ireland (2)

Electricity Power Generation Industry

GEC (55)
Babcock & Willcox (5)
NEI (34)
Lucas (33)
CEGB (31)
John Brown (11)
Brown Boveri, Switzerland (7)
Mitsubishi, Japan (2)



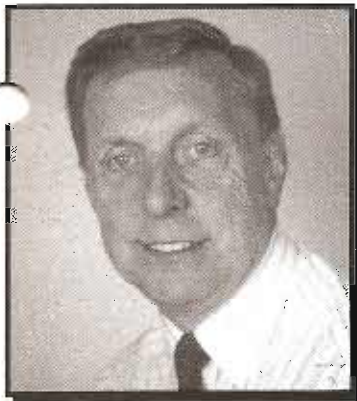
Recently we have found that some conventional machine users are coming back into the market as they wish to update their old machines. World class manufacturers in the above industries have acquired rebuilt and remanufactured conventional Webster & Bennett machines during recent months. This trend will continue because **WEBSTER & BENNETT LTD CAN SUPPLY MACHINES WITH A GUARANTEE THAT REALLY MEANS SOMETHING** - it does not just mean taking a responsibility to put something right - it means supplying with a quality that eliminates the need for repair and rework after delivery - **that is the Webster & Bennett Guarantee.**

WEBSTER & BENNETT start to rebuild the Worldwide Sales Network.

This was lost during the 1980's when the company was taken over by Wickman Group.

- INDIA - Machine Tools (India) have been confirmed as exclusive Agents for India and new machine sales and rebuild contracts are already in negotiation.
- SOUTH AFRICA - Michael Shepherd has been appointed as Sales Representative and will handle all aspects of the company's business - new machine sales - rebuild/retrofit sales - spares parts - secondhand machines.
- FRANCE - Sales in France are handled by our group company Muller France of Annecy
- GERMANY } Sales in these countries are handle by our principals -
SWITZERLAND } S.A. Muller Machines, Bienne, Switzerland
- AUSTRALIA } Preliminary discussions have taken place to secure quality
S.A. } representation in these important markets. This will be finalised
CANADA } during this year.
PAKISTAN }
SPAIN }
NETHERLANDS }
NEW ZEALAND }
TAIWAN }
MALAYA }
SCANDINAVIA }

PERSONNEL PROFILES APRIL 1994



BOB CARTWRIGHT - 55 years - Spares & Service Manager

Bob is one of a number of staff who have spent all or most of their life with Webster & Bennett since training as an Apprentice. In Bob's own case he started as a Fitting Shop Apprentice in 1953 and has had responsibility for the machine build before taking his current position in 1989. His personal interests are D.I.Y. and gardening.



OWEN COYNE - 23 years - Sales Representative

Appointed in 1993 for Webster & Bennett. Owen is in a very different field to that of his early experience. He now realises how important manufacturing is to the future of the country and how important the machine tool industry is to manufacturing. His enthusiasm for the product is already obvious to those who have met him and will soon be matched by his knowledge of the product.

An England U21 rugby player he captains Blackheath Rugby Club in National League 3. Last year he led Blackheath on their tour of South Africa playing in Cape Town, Port Elizabeth and Durban. During an earlier visit he played for Transvaal U21.

KEEP YOUR OLDER WEBSTER & BENNETT MACHINES OPERATING SATISFACTORILY

WEBSTER & BENNETT SPARE PARTS SPECIAL OFFER

WEBSTER & BENNETT have been delivering machines for 100 years - YOU MAY NOT KNOW BUT WE CARRY VERY SUBSTANTIAL STOCKS OF SPARE PARTS FOR MACHINES - *EVEN MORE THAN 50 YEARS OLD!*

FOR **MODELS D, DH, EH, M, EM, DCH & ERNC**, IF WE HAVE THE PART IN STOCK YOU CAN HAVE IT AT THE COST PRICE, EVEN IF THE COST PRICE IS 20 YEARS OLD!

Just a Few Examples :

- Cross slide LEADSCREWS - *from £160*
- Turret slide LEADSCREWS - *from £155*
- Racks for turret slide - *from £90*
- Vertical pinion shafts and gears for table drive - *from £160*
- Balance pinions - *from £80*
- Feedrack pinions - *from £70*
- Worm & wheels for SADDLE & FEEDBOX - *from £70*

THERE ARE HUNDREDS AND HUNDREDS OF DIFFERENT PARTS WAITING TO HELP YOU KEEP YOUR OLDER MACHINES PERFORMING SATISFACTORILY.

ALSO BEARINGS, TOOLHOLDERS, MINOR CASTINGS, ELECTRICAL & ELECTRONIC SPARES etc ...

YOU DON'T KNOW HOW LOW A COST UNTIL YOU TRY US !

WE HAVE SOMETIMES CONVERTED MACHINES FOR USERS AND HAVE RETAINED RE-USABLE PARTS WHICH CAN ALSO BE SUPPLIED AT LOW COST - *IMMEDIATELY.*

THE ONLY REAL SOURCE FOR WEBSTER & BENNETT SPARES -
THE ORIGINAL AND THE BEST - **MORE THAN £1m SPARES IN STOCK**

DO NOT TAKE A CHANCE WITH NON ORIGINAL SPARES - THEY CAN REDUCE EFFICIENCY, RELIABILITY AND THEY MAY BE UNSAFE. RELY ON THE ORIGINAL MANUFACTURER.

BUY ONLY SPARE PARTS MARKED WITH THE LOGO



CONTACT SPARES DEPARTMENT ON THEIR DEDICATED LINES - Phone 0203 604401
Fax 0203 603660

S.A. MULLER MACHINES - Bienne, Switzerland

OUR PRINCIPALS ARE EUROPE'S LARGEST TRADERS IN PRECISION MACHINE TOOLS

HERE ARE SOME VIEWS OF THEIR SHOWROOMS
150,000 sq.ft. WITH MORE THAN 5000 PRECISION MACHINES ON VIEW



S.A. MULLER MACHINES are Rebuilders of Precision machines specialising in SIP, DIXI, HAUSER, TSCHUDIN, SCHAUBLIN, TORNOS BECHLER, MIKRON, MAHO, CHARMILLES, HAUSER, BRUDERER, KUMMER, KELLENBERGER, ACIERA, TRIPET.



MULLER-EXETER are the trading division of Webster & Bennett Limited and are at your disposal to assist you in the purchase or sale of machine tools.

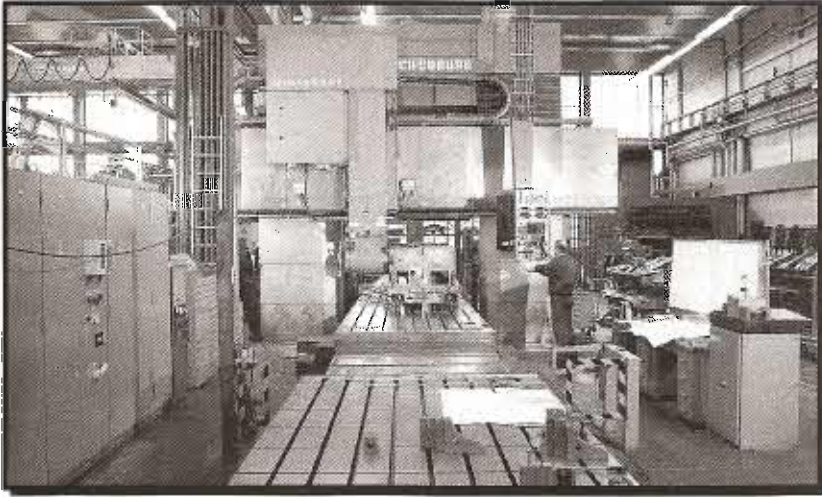


Phone JOANNE EXETER on 0203 603360 or Fax on 0203 602905

MULLER-EXETER

Machine Tool Trading Division of Webster & Bennett Ltd

OFFER YOU SOME VERY SPECIAL OPPORTUNITIES



WALDRICH COBURG

Type 20-10 FP200NC CNC Milling Machine with tandem tables
6000x2000mm
X axis - 6000mm or 12700mm
Y axis - 3300mm
Z axis - 1000mm
W axis - 1430mm
MAXIMUM TABLE LOAD 60,000 kg
MILLING SPINDLE 100 Kw
Total power 215 Kw
Weight 151,000 kg
SIEMENS CNC - 8 MCE 321

HULLER-HILLE nb-h260 HORIZONTAL MACHINING CENTRE

Rotary Multi Pallet System - 5 pallets 1000mm x 800mm. SIEMENS 880M CNC

Send for full details of this great value high capacity machine tool

JUGENTHAL JU14 VERTICAL GRINDING MACHINE 1700mm diameter x 1400mm high

WEBSTER & BENNETT LTD - FOR NEW & REMANUFACTURED
WEBSTER & BENNETT V.T.L.'s

MULLER-EXETER - FOR SPECIAL OPPORTUNITIES IN
VERTICAL TURNING & BORING MACHINES

EX-DEMONSTRATION WEBSTER & BENNETT **72" TE** with FANUC OT - **£195,000**

EX-DEMONSTRATION WEBSTER & BENNETT **48" TXE** with FANUC 11T - **£170,000**

EX-DEMONSTRATION WEBSTER & BENNETT **36" TE** with FANUC 10T - **£105,000**

The above are 'as new' with full new machine warranty

Remanufactured WEBSTER & BENNETT **36"** with FANUC OT - **£85,000**

Secondhand WEBSTER & BENNETT **36" VR**. Turret type (1975) - **£8,000**

Reconditioned WEBSTER & BENNETT **48" EV**. Turret type (1979) - **£34,000**

Secondhand WEBSTER & BENNETT **72" EV**. Turret type (1978) - **£32,000**

Reconditioned WEBSTER & BENNETT **120" DCM** - 2 Ram slides (1970) - **£45,000**

Reconditioned WEBSTER & BENNETT **'S' type** 1800mm with 5 stn.Turret.FANUC 11T-**£120,000**

Secondhand WEBSTER & BENNETT **72" TXE** with 5 stn.Turret.GE1050 HLX - **£95,000**

Secondhand WEBSTER & BENNETT **54"** Turret (1968) - **£11,500**

Secondhand **SCHIESS** 1250 - 5 stn.Turret (1964/82) - **£14,500**

Secondhand **BERTHIEZ** 1400mm.Turret & sidehead - **£9,500**

BUY YOUR SECONDHAND WEBSTER & BENNETT HERE AND YOU BUY A MACHINE FULLY CHECKED OVER AND GUARANTEED BY WEBSTER & BENNETT LTD.

THE CENTRE FOR VERTICAL TURNING

MULLER-EXETER - A SPECIAL OPPORTUNITY

TOP QUALITY CNC LATHES AT LOW, LOW PRICES

The Wickman 52-200, 76-250 and KIS 26-130 ranges of CNC Lathes were launched in 1986. The machines, especially the 5, 6 and 7 axis versions were technically very innovative and built with the quality which has been associated with the Wickman name for more than 50 years.

After several years of sales success Wickman found that it did not have the worldwide sales organisation necessary to increase sales volumes to match its manufacturing capability and decided to concentrate its activities on its traditional product - the **Multispindle Automatic - where it is a world leader and this month is launching a brilliant new 1" Six Spindle machine at Metcut.**

MULLER-EXETER have continued to sell the Wickman CNC Lathes from stock and to build further machines, but only in small quantities. On behalf of WICKMAN, MULLER-EXETER ARE NOW OFFERING FOR SALE THE DESIGNS AND MANUFACTURING RIGHTS FOR THESE RANGES OF CNC LATHES.

MULLER-EXETER ARE OFFERING FOR SALE EX-DEMONSTRATION MACHINES AND THE REMAINING MACHINES CURRENTLY IN BUILD AT EXCEPTIONAL PRICES.

TAKE ADVANTAGE OF THIS OPPORTUNITY

Do not give credence to our competitors claims that there will be no further support for these CNC Lathes - anyone familiar with Wickman and Webster & Bennett machines know that we offer spares and service support for all machines - even those where manufacture ceased more than 30 years ago ! We currently supply service support to Wickman CNC lathes delivered in the eighties BUT ALSO to users of Wickman Taiyo CNC lathes which ceased manufacture 15 years ago.

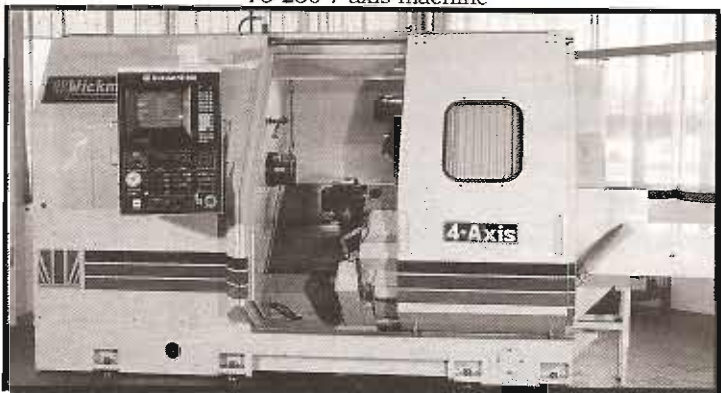
WICKMAN AND WEBSTER & BENNETT HAVE THE REPUTATION FOR SUPPORT WHICH IS YOUR GUARANTEE - NO MATTER WHO BUYS THE PRODUCTION RIGHTS.



76-250 7 axis machine



KIS Lathes in build



52-200 4 axis machine



KIS lathes in production

CURRENTLY IN BUILD

- **76-250** 4 axis with Fanuc 15TT. Driven tooling - **£110,000**
- **76-250** 2 axis with Fanuc OT - **£70,000**

AVAILABLE NOW

- **76-250** 6 axis with Fanuc 15TTF. Ex-demonstration - **£120,000**
- **52-200** 6 axis with Fanuc 15TTF (1990) - **£98,000**
- **76-250** 4 axis with Fanuc 11TT (1990) - **£75,000**
- **KIS 26-130** with Fanuc OT. Driven tooling, spindle indexing, gang tooling on interchangeable platens. From **£18,000 - £30,000**

MORE THAN 100 YEARS IN COVENTRY - centre for engineering excellence

A NEW HOME

FOR THE FIRST TIME IN 13 YEARS WEBSTER & BENNETT HAS ITS OWN HOME.

In 1981 Webster & Bennett were moved into the Wickman factory and its unique identity was almost lost.

S.A. Muller Machines of Bienne, Switzerland, acquired the Webster & Bennett business from Wickman in December 1992 and their belief in the company and its products was demonstrated in December 1993 when they provided the funding for Webster & Bennett to acquire their new factory.



NEW MACHINE RANGE - the "FLEXIDRIVE" MODELS.

CHUCK SIZES - 900mm, 1200mm, 1500mm, 1800mm, 2000mm

Higher Speeds - Faster Traverses - Low Noise - Operator Friendly

Turret machines, Ram machines with ATC, Driven tooling options, & optional C axis to chuck for milling. *Send for full information.*

NEW MACHINES - NEW BENEFITS - UNBELIEVABLE VALUE

REBUILD, REMANUFACTURE, RETROFIT OPTIONS

Send for our brochure

SPARE PARTS • SERVICE • PREVENTIVE MAINTENANCE CONTRACTS

With a 100 year history and more than 10,000 machines delivered WEBSTER and BENNETT takes its responsibility for SUPPORT SERVICES very seriously. To assist us we have :-

- HISTORY RECORDS for all machines to ensure the right part is ordered.
- ORIGINAL & UPDATED DRAWINGS for all components to ensure that they are made to correct tolerances and correct material specification.
- MANUFACTURERS TOTAL RESOURCES to support SERVICE ENGINEERS for cost effective fast machine service, preventive maintenance and breakdown service.
- SAFETY UPGRADES TO CURRENT STANDARDS - standard upgrades at low cost.
- PRODUCTIVITY UPGRADES - new techniques can increase the efficiency of older machines e.g. V track machines can, at very low cost, be brought up to high speed and heavy work loading capability.

For details of these Products and Services contact -

WEBSTER & BENNETT LIMITED

DUTTON ROAD,
ALDERMANS GREEN INDUSTRIAL ESTATE,
COVENTRY, ENGLAND CV2 2LE

Sales Phone : 0203 603360

Sales Fax : 0203 602905

Spares Phone : 0203 604401

Spares Fax : 0203 603660

MULLER-EXETER

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Sales Phone : 0203 603360

Sales Fax : 0203 602905

